

# **Ghana Report**

Prepared for Johnson & Johnson Global Public Health

July 2022

## Hyperlocal Support of Vaccine Uptake: Overview We aim to bring local understanding of uptake barriers across SSA

## Goals



A deeper understanding of the 3C's occur locally and across entire countries to inform broad Risk Communication and Community Engagement (RCCE) efforts.



A detailed mapping of J&J's consumer segments and media consumption patterns across the country to close the gap between data and action.



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An interactive tool to equip implementors with hyperlocal data to overcome barriers to vaccine uptake faster.

## **Outputs**



Comprehensive reports containing overviews and detailed assessments of hyperlocal patterns of vaccine confidence, convenience, complacency, consumer segmentation, and media consumption patterns across the entire country.



DATAfraym<sup>®</sup> – an interactive web-based dashboard - access, for custom data exploration, analysis, and exports, with mapping available at a 1 km<sup>2</sup> level of granularity.



**Complete datasets** available regarding vaccine confidence, complacency, convenience, consumer segmentation, and media consumption patterns across the entire country, at a 1 km<sup>2</sup> level of granularity.

## **Potential Use Cases**

This study provides critical insight into how vaccine hesitancy may be increasing or decreasing depending on the population segment and location. This will allow a more nuanced understanding of where, how, and potentially why RCCE interventions may be underperforming or having an outsized impact.



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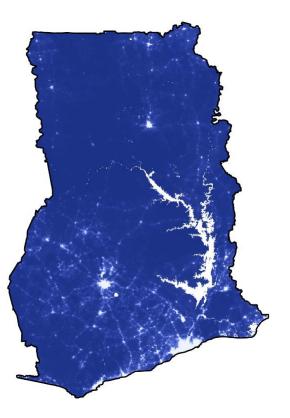
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Q2 2022

### **METHODOLOGY**

## Ghana

Fraym conducted a georeferenced, nationally representative Computer Assisted Telephone Interview (CATI) survey in Q2 2022. The survey data was weighted to reflect the most recent population distribution from the 2021 Ghana Population and Housing Census across sex, age, and Region. Additionally, the survey was weighted to reflect urbanicity and socioeconomic status using the 2019 Ghana Malaria Indicator Survey.<sup>1</sup>



## Q2 2022

Data Collection: May 10 to June 29, 2022

Languages: English, Akan

**Sample:** 6,200+ adults (18+)

Sampling quotas:

State, age, sex, and urbanicity

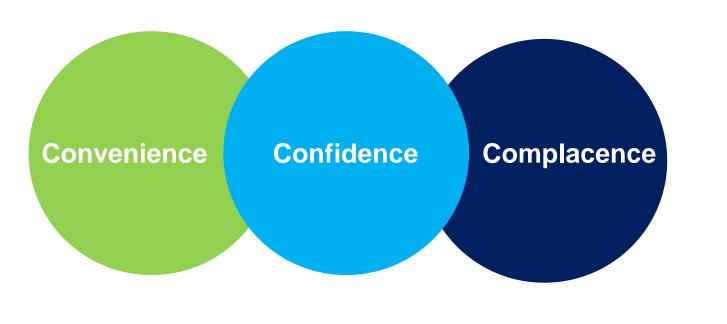
Socioeconomic quotas based on asset ownership at the national level

Note 1: See Appendix for survey methodology notes for Q2 2022 survey.





## Paired with World Health Organization's 3Cs Framework, Fraym has mapped J&J's Consumer Segments to identify where vaccine uptake challenges are likely to occur



## The 3Cs

| Meet   | the segm  | ents: An   | introduct  | ion   |
|--|---|--|--|---|
|  | Segment 1   | Segment 2  | Segment 3  | Segme   |
|  | Confident enthusiasts   | Vaccine sceptics   | COVID cynics   | Enthusiast  |
|  |   |  |  |   |
| Summary                                      | Convinced of COVID threat<br>and vaccine benefits. Would<br>be quick adopters driven by<br>social responsibility to<br>protect their community. | Convinced of COVID<br>threat, but scepticism<br>around vaccine safety<br>and efficacy inhibits<br>perceived benefit and<br>quick uptake. | Strongly hesitant of<br>COVID threat and a COVID<br>vaccine. Mistrust in the<br>vaccine's purpose and<br>advocates means they will<br>be slow to vaccine<br>adoption, if at all. | Convin<br>threat a<br>vaccine,<br>practical<br>benefit<br>proces<br>upt |
| % of population                              | 24%   | 25%  | 12%  |   |
| Likelihood to<br>take a COVID-<br>19 vaccine | Very High   | Moderately low   | Very Low   |   |
| Speed of uptake                              | As soon as possible   | Wait at least 6-12 months  | Never  | As soo  |
| Perceived ease<br>of getting the<br>vaccine  | Very easy   | Fairly easy  | Fairly easy  | Not easy  |
| COVID disease perceptions                    | High perceived risk and severity  | High perceived risk and severity   | Low perceived risk and severity  | High per  |
|  |   |  |  |   |

## **Confidence**: High confidence = *More* likely to take a vaccine **Convenience**: High convenience = *More* likely to take a vaccine **Complacency**: High complacency = *Less* likely to take a vaccine

## **Consumer Segmentation**

Different segments of people have different motivations and reasons to not get a COVID-19 vaccine (barriers)

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## SEGMENT CLASSIFICATION **Methodology**

**3Cs Indices:** Fraym created indices for vaccine confidence, convenience, and complacency by combining a series of survey questions using multiple correspondence analysis (MCA).<sup>1</sup>

**Multivariate Regression:** Individuals were first classified into a segment based on the WHO 3Cs framework. Fraym then used multivariate regression methods to predict an individual's likelihood of belonging to each segment and classified individuals into the segment to with the highest predicted probability.<sup>2</sup>

**Population Coverage:** All individuals were classified into a segment, reaching 100% of the adult population.



Note 1: See the appendix for a full list of survey questions that were used to create the 3Cs indices Note 2: See the appendix for further multivariate regression methods.

# Segment Distribution

The segments reach full adult population coverage. Furthermore, additional segments were created for only *Vaccinated* and *Unvaccinated* populations to capture differences between the two groups.

The largest segment among *All* and *Vaccinated* Adults are **Vaccine Ambivalents** whereas among *Unvaccinated* Adults, majority are **Covid Cynics**. The second largest segment for all populations are **Vaccine Sceptics**.

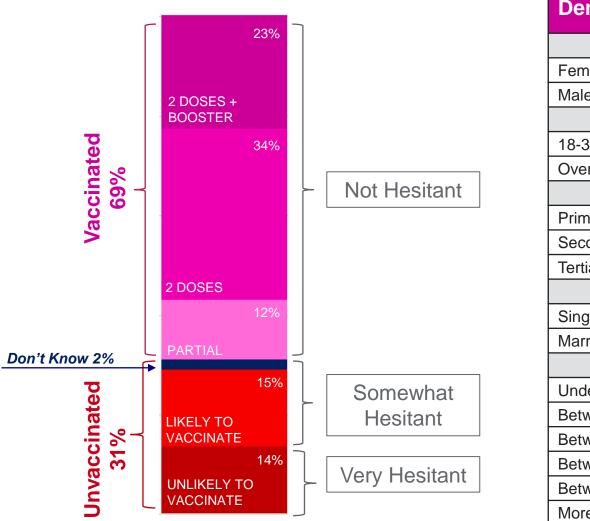
This indicates that efforts to increase awareness of the risk of infection and also vaccine safety and efficacy are still needed.

**Note 1:** Segments were originally classified based on indices created for each C. The indices were divided into "high" and "low groups". Fraym then conducted multivariate regressions to predict the probability of belonging to each segment and used regression methods to create final categories.

| Segment<br>Profile      | Confident<br>Enthusiasts | Enthusiastic<br>Pragmatists | Vaccine<br>Ambivalents | Vaccine<br>Sceptics | COVID<br>Cynics |
|-------------------------|--------------------------|-----------------------------|------------------------|---------------------|-----------------|
| Level of<br>Confidence  | High                     | High                        | Medium                 | Low                 | Low             |
| Level of<br>Convenience | High                     | Low                         | Medium                 | Medium              | High            |
| Level of<br>Complacency | Low                      | Low                         | High                   | Low                 | High            |
| All Adults              | 8%                       | 13%                         | 30%                    | 26%                 | 24%             |
| Vaccinated<br>Adults    | 9%                       | 14%                         | 37%                    | 20%                 | 20%             |
| Unvaccinated<br>Adults  | 5%                       | 8%                          | 18%                    | 33%                 | 36%             |

### NATIONAL OVERVIEW

Over half the unvaccinated population are *somewhat hesitant* and are more likely to be younger, less educated, and poorer.



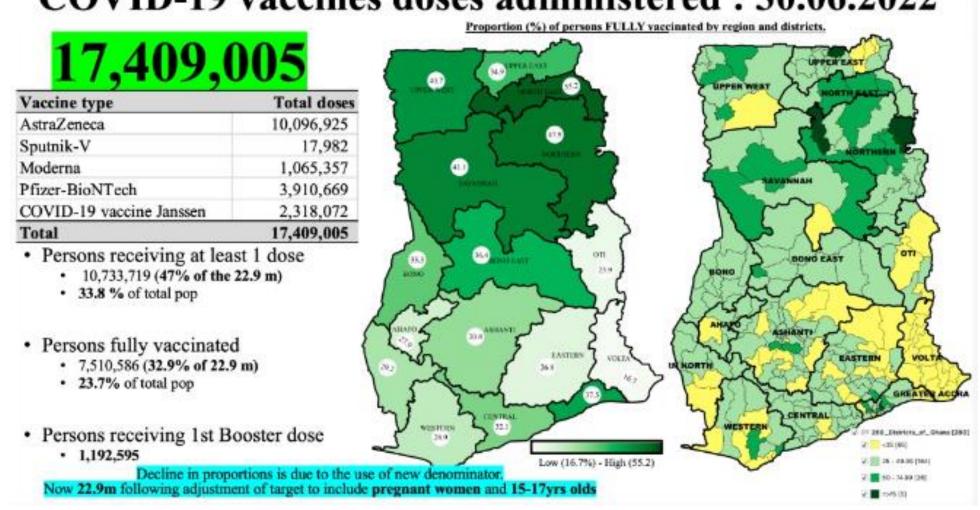
| Demographics                 | Not<br>Hesitant  | Somewhat<br>Hesitant | Very<br>Hesitant | All Adults |
|------------------------------|------------------|----------------------|------------------|------------|
|                              | Gende            | r                    |                  |            |
| Females                      | 46%              | 52%                  | 58%              | 49%        |
| Male                         | 54%              | 48%                  | 42%              | 51%        |
|                              | Age              |                      |                  |            |
| 18-34                        | 49%              | 60%                  | 55%              | 52%        |
| Over 35                      | 51%              | 40%                  | 45%              | 48%        |
| н                            | ighest Education | on Attained          |                  |            |
| Primary                      | 9%               | 9%                   | 12%              | 9%         |
| Secondary                    | 33%              | 46%                  | 33%              | 35%        |
| Tertiary                     | 55%              | 42%                  | 52%              | 52%        |
|                              | Marital St       | atus                 |                  |            |
| Single                       | 40%              | 49%                  | 48%              | 43%        |
| Married                      | 51%              | 42%                  | 43%              | 48%        |
|                              | Annual Inc       | come                 |                  |            |
| Under GH¢ 500                | 15%              | 23%                  | 17%              | 17%        |
| Between GH¢ 500 - GH¢ 900    | 16%              | 19%                  | 16%              | 16%        |
| Between GH¢ 900 - GH¢ 1,200  | 17%              | 17%                  | 13%              | 16%        |
| Between GH¢ 1200 - GH¢ 1,500 | 14%              | 11%                  | 16%              | 14%        |
| Between GH¢ 1500 - GH¢ 2,500 | 15%              | 11%                  | 16%              | 14%        |
| More than GH¢ 2,500          | 8%               | 3%                   | 9%               | 7%         |

Note 1: Categories may not sum to 100 percent due to response options that are not shown.

Note 2: Statistically significant differences between groups and general population at the 90% level are marked with \*, at the 95% level with \*\*, and at the 99% level with \*\*\*. Source: Fraym, Nationally Representative Survey, Ghana. June 2022

### **GHANA HEALTH SERVICE REPORTED FIGURES**

As of June 30, 2022, Ghana government sources cite state that 17 million doses were administered, with more than 10 million receiving their full or partial dose.

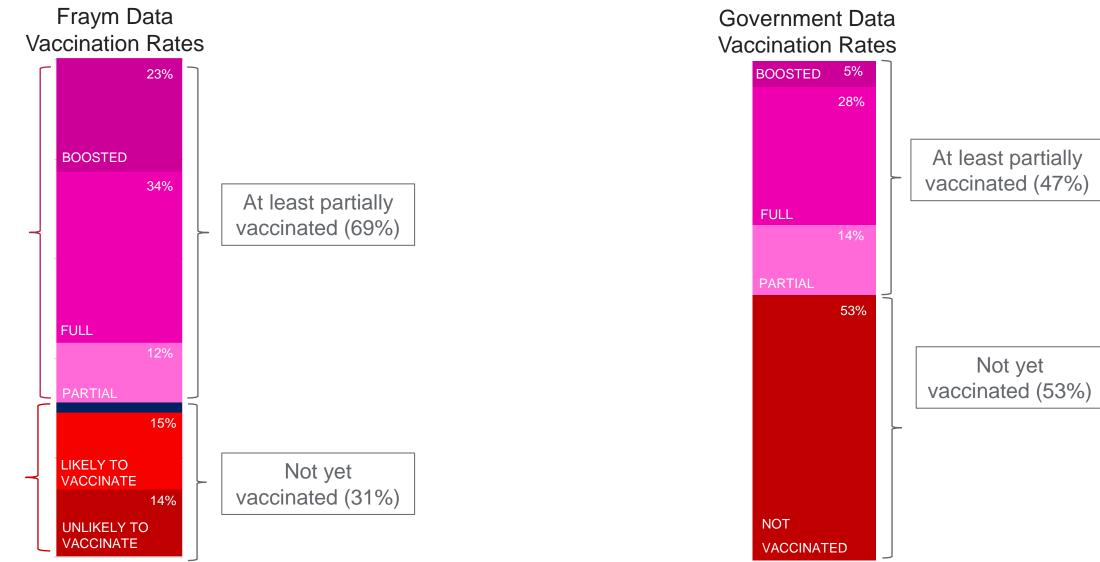


## **COVID-19 vaccines doses administered : 30.06.2022**

Note 1: The base population of the GHS statistics on vaccinations administered includes Ghanaian adults aged 15 years or older. The Fraym survey includes adults aged 18 years or older. Source: Ghana Health Service [https://www.ghs.gov.gh/covid19/]

### **VACCINATION COMPARISONS**

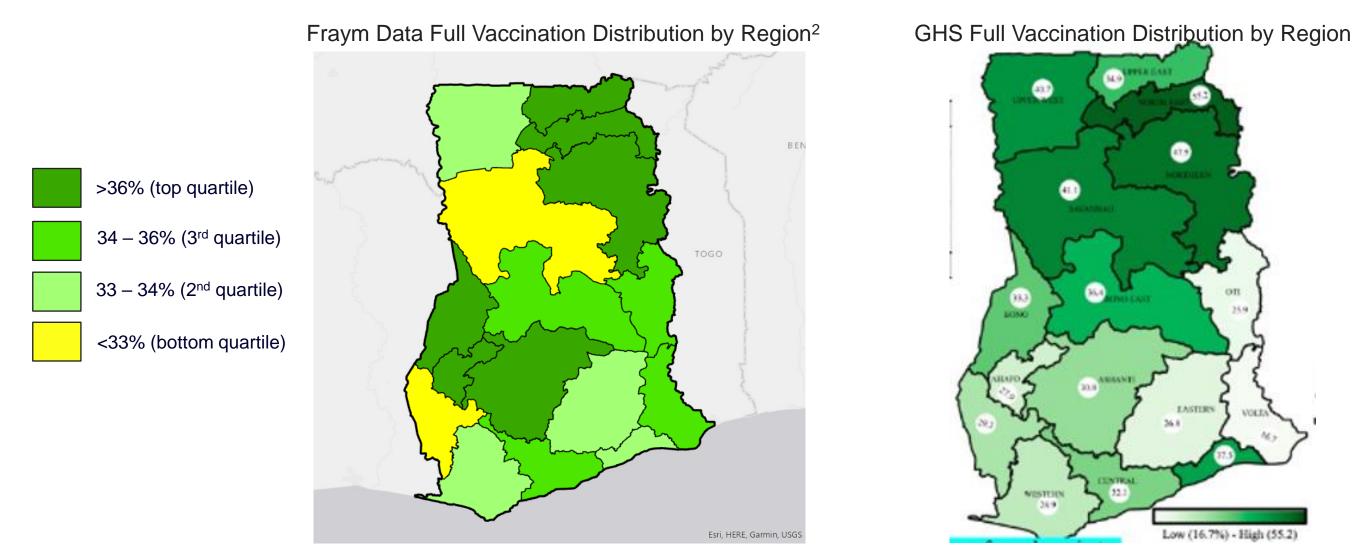
Fraym vaccination figures are higher than government sources, with roughly a 12 percentage point differences. This gap mainly stems from differences in booster figures. Fraym data has higher boosted adults in the sample compared to government data.



Note 1: Base population for Fraym data are adults age 18+. The government data includes adults age 15+. Source: Fraym, Nationally Representative Survey, Ghana. June 2022

### **GHANA HEALTH SERVICE REPORTED FIGURES**

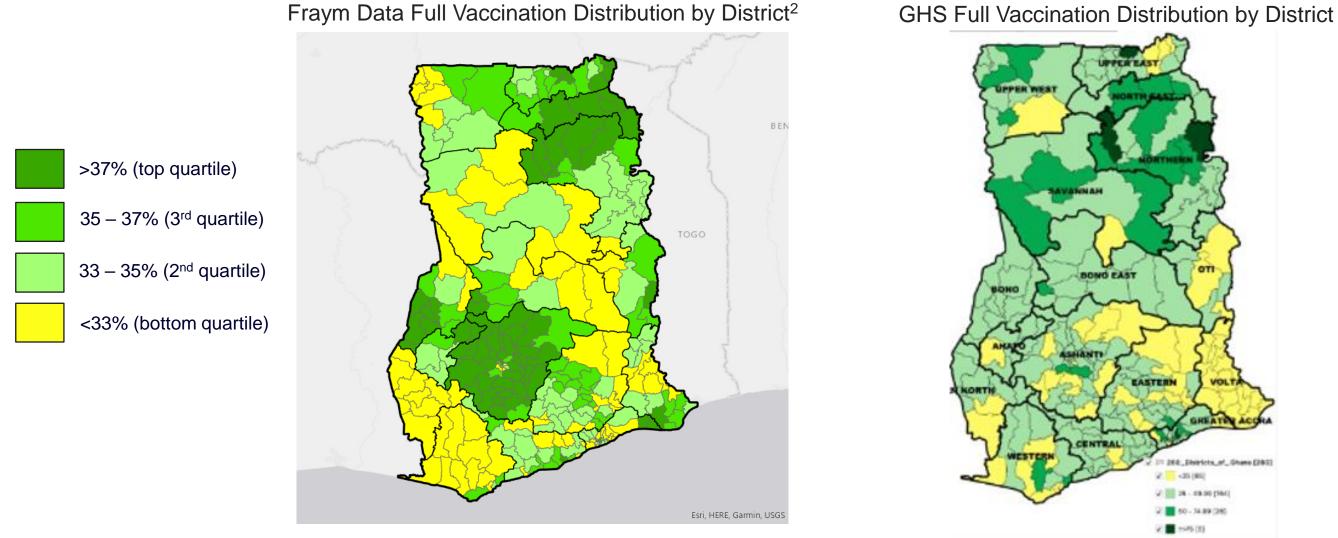
For both Fraym and GHS data, the Northern and North East align the most in terms of having the highest vaccination rates. Vaccination rate distribution deviate for the Savannah region.



Note 1: The base population of the GHS statistics on vaccinations administered includes Ghanaian adults aged 15 years or older. The Fraym survey includes adults aged 18 years or older. Note 2: Full vaccination rates from Fraym data have a narrower spread, ranging from 30 to 40 percent. Source: Ghana Health Service [https://www.ghs.gov.gh/covid19/]

### **GHANA HEALTH SERVICE REPORTED FIGURES**

Fraym data indicates higher full vaccination rates across the districts in Ashanti, but GHS have rates higher only around Kumasi. Both data show higher full vaccine rates in districts in North and North East.



Note 1: The base population of the GHS statistics on vaccinations administered includes Ghanaian adults aged 15 years or older. The Fraym survey includes adults aged 18 years or older. Note 2: Full vaccination rates from Fraym data have a narrower spread, ranging from 24 to 45 percent. Source: Ghana Health Service [https://www.ghs.gov.gh/covid19/]

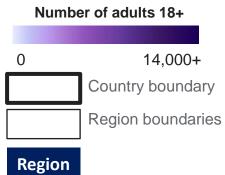
### **GOVERNMENT STATISTICS**

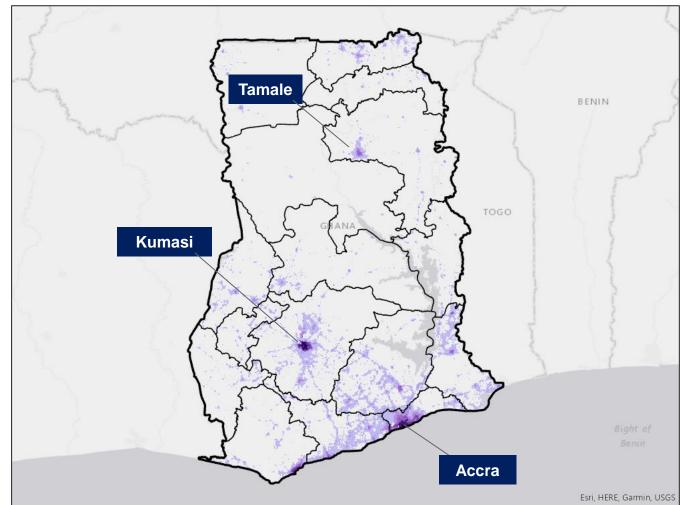
## Ghana Adult 18+ Population

A large proportion of adults (18+) reside in and around urban centers such as Ashanti and Greater Accra.

The states of Ashanti and Greater Accra have the highest population of adults, with almost 4.1 million and 3.8 million residents, respectively.

These two regions have the largest urban centers in Ghana where most of the population is concentrated.





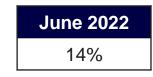


**Source:** WorldPop 2020

## HYPERLOCAL MAPPING

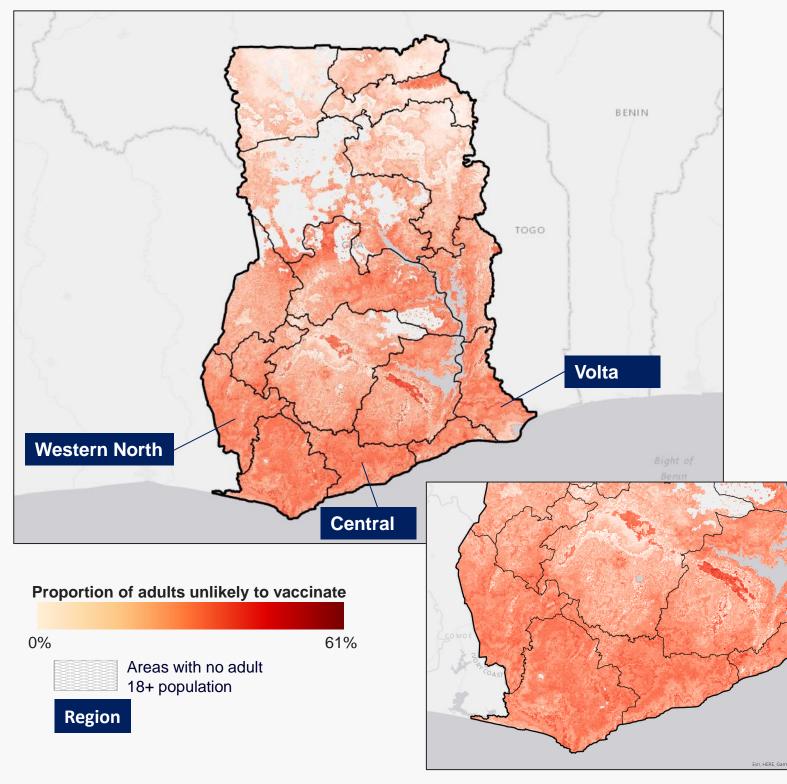
## Unlikely to Vaccinate<sup>1</sup>

**National Distribution** 



14% of Ghanaian adults report being very hesitant about vaccination and are unlikely to do so<sup>1</sup>.

The highest rates of vaccine unlikelihood are in the southern region of Ghana. The states of Western North (19%), Central (16%), and Volta (15%) have rates higher than the national average.



**Note 1:** Vaccine unlikelihood is defined as individuals reporting "very unlikely" to the question "How likely is it that you will get vaccinated?"



# HYPERLOCAL MAPPING: 3Cs Vaccine Confidence

**National Distribution** 

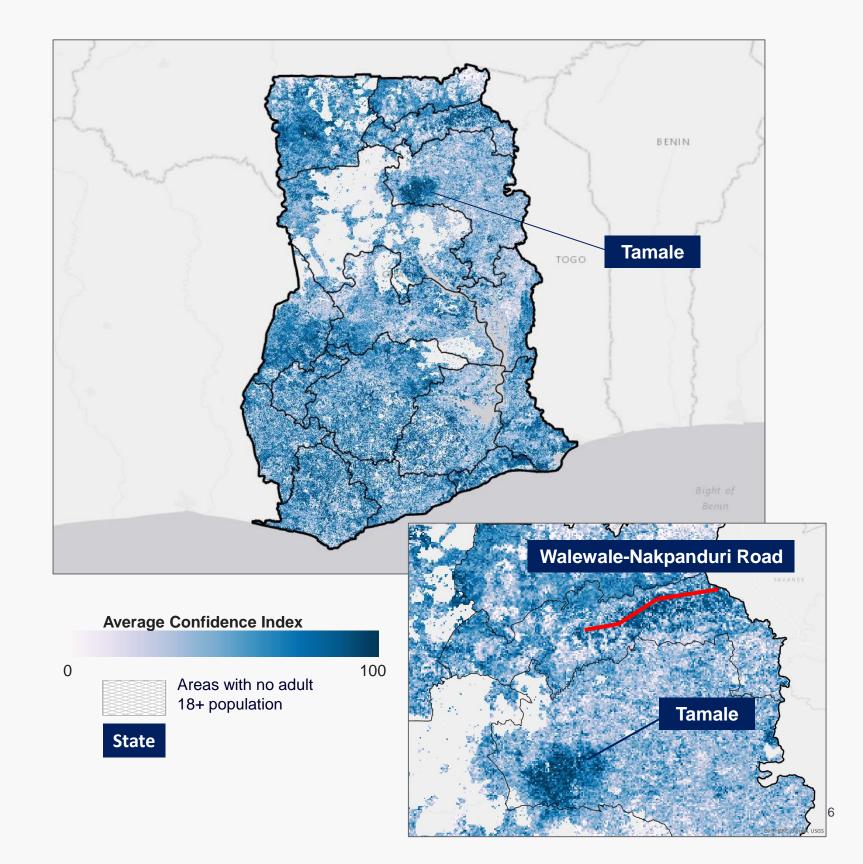


The average Confidence Index<sup>1</sup> in Ghana is 67 on a scale from 0 to 100. Confidence scores vary at a subregion level. Areas in and near Tamale have a confidence score ranging 70-90. The rest of the Northern region have confidence scores equal to or less than the average of 67.

Other high confidence hotspots are areas along the Walewale-Nakpanduri Road in the North East region.

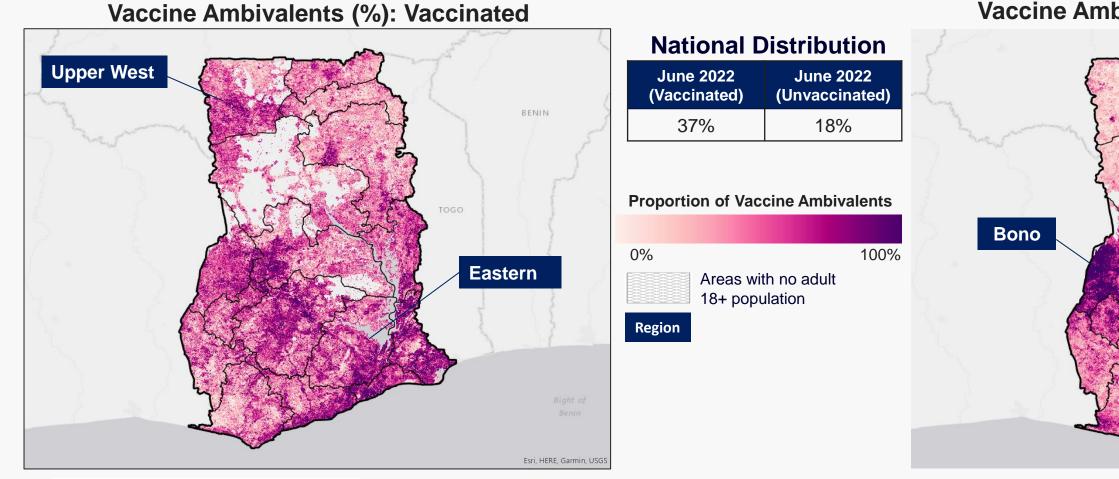
**Note 1:** Vaccine Confidence Index ranges from 0-100. The lower the value, the lower is the level of trust in COVID-19 vaccine safety and efficacy.





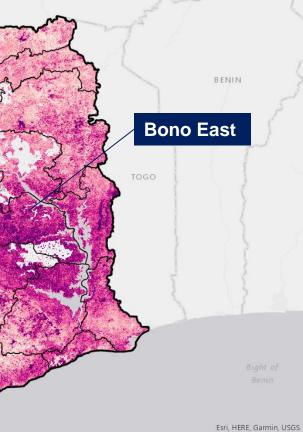
## HYPERLOCAL MAPPING: IPSOS SEGMENT Vaccine Ambivalents<sup>1</sup>

The dashboard showcases segments for all adults, vaccinated adults, and unvaccinated adults. Concentrations of vaccine ambivalents populations vary between vaccinated and unvaccinated populations<sup>1</sup>.



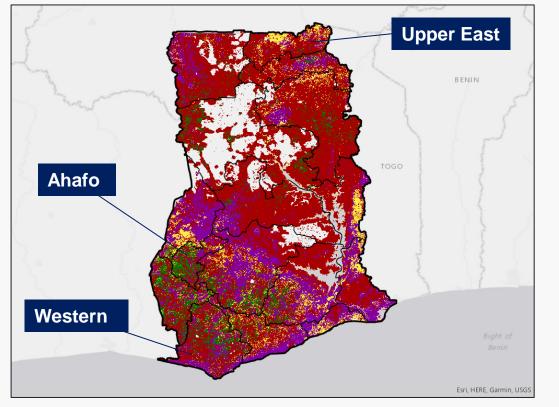
## Vaccine Ambivalents (%): Unvaccinated

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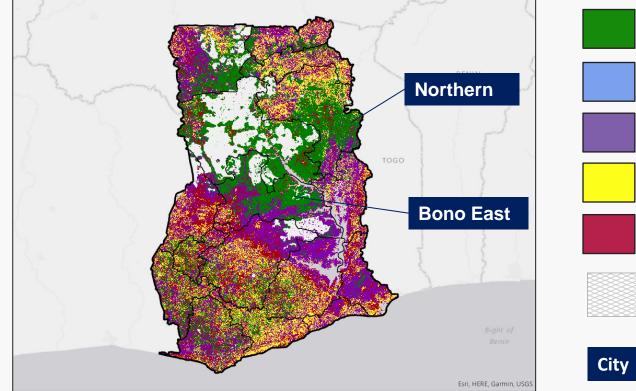
## HYPERLOCAL MAPPING: IPSOS SEGMENT Most Common Segment<sup>1</sup>

Vaccine Ambivalents are the most common profile in Ghana, but COVID Cynics are the most widespread. Confident enthusiasts are common in Northern and Bono East. Vaccine Sceptics are widespread in southern and northern regions.



### Most Common Segment

### 2<sup>nd</sup> Most Common Segment



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Note 1: The maps show the most common profile per 1km<sup>2</sup>. Darker shades have higher concentrations of that segment.

**Confident Enthusiasts** 



Vaccine Ambivalents

**Vaccine Sceptics** 



Areas with no adult 18+ population

Large cities

### **DRIVERS OF VACCINATION**

## Hesitancy and Drivers for Vaccination

The table on the right highlights correlations with the likelihood of getting a C19 vaccine if currently unvaccinated.

**Convenience:** Concern about the time to receive a vaccine was the only significant correlation. This indicates that time is perceived to be the largest burden among those likely to get vaccinated.

**Complacency:** The risk to personal social network increases likelihood of wanting to get vaccinated. This characteristic could inform information campaigns.

**Confidence:** Social network again plays a role in vaccination likelihood. Additionally, those who believe in the vaccine's safety and efficacy are more likely to be interested in getting the vaccine.

Based on these results, campaigns focused on risk to networks, such as friends and families, as well as vaccine safety and efficacy, will be effective at increasing vaccination rates. It may also help to emphasize associations with well known International Organizations active in the area and lead local targeting via Doctors and Community Health Workers.

Note 1: Statistically significant at the 95% confidence level.

**Note 2:** Reported "Likely" or "Very Likely" to question (*If unvaccinated*) *How likely is it that you will get vaccinated*?

# Correlation Coefficient with Plans<sup>1,2</sup>

### Convenience

Concerned about having time to get the vaccine

### Complacency

Friends and family are at risk of COVID-19

Think that COVID-19 is not real

Healthy so not worried about being hospitalized

### Confidence

Would rather receive a vaccine produced in Africa

People they trust are getting vaccinated

COVID-19 vaccines are safe

COVID-19 vaccines are effective

The vaccine will be effective against new COVID strand

**3C's Indices** 

Low Confidence

High Complacency

Low Convenience

### **Trusted Source of Information about Vaccine**

International Agencies

Doctor

**Community Health Workers** 

Government Agencies

Pharmaceutical Companies

| Vaccination |       |  |  |  |  |  |
|-------------|-------|--|--|--|--|--|
|             |       |  |  |  |  |  |
|             | 0.32  |  |  |  |  |  |
|             |       |  |  |  |  |  |
|             | 0.17  |  |  |  |  |  |
|             | -0.12 |  |  |  |  |  |
|             | -0.08 |  |  |  |  |  |
|             |       |  |  |  |  |  |
|             | 0.23  |  |  |  |  |  |
|             | 0.22  |  |  |  |  |  |
|             | 0.21  |  |  |  |  |  |
|             | 0.19  |  |  |  |  |  |
| ds          | 0.08  |  |  |  |  |  |
|             |       |  |  |  |  |  |
|             | -0.16 |  |  |  |  |  |
|             | -0.11 |  |  |  |  |  |
|             | 0.13  |  |  |  |  |  |
| es          |       |  |  |  |  |  |
|             | 0.21  |  |  |  |  |  |
|             | 0.20  |  |  |  |  |  |
|             | 0.18  |  |  |  |  |  |
|             | 0.18  |  |  |  |  |  |
|             | 0.13  |  |  |  |  |  |

## **DRIVERS OF VACCINATION Drivers of Hesitancy**

Confidence in vaccine safety and efficacy has the strongest relationship with vaccine hesitancy for those at both ends of the spectrum. For the Somewhat Hesitant, those who express more concerns about convenience of access and confidence in the vaccine are also more likely to report that they plan to take the vaccine.

| Correlation Coefficient with<br>Not Hesitant     | ı     | Correlation Coeff<br>Somewhat He | Corre |                                       |
|--|-------|----------------------------------|-------|---------------------------------------|
| Confidence                                       |       | Indices                          |       | Confidence                            |
| COVID-19 vaccines may not be safe                | -0.19 | Convenience Index                | -0.15 | COVID-19 vaccines                     |
| COVID-19 vaccines may not be effective           | -0.17 | Confidence Index                 | -0.14 | People I trust are no                 |
| People I trust are not getting vaccinated        | -0.14 | Complacency Index                | -0.01 | COVID-19 vaccines                     |
| would rather take the risk of getting COVID-19   | -0.11 |                                  |       | Convenience                           |
| Convenience                                      |       |                                  |       | I will not have time to               |
| I will not have time to get the COVID-19 vaccine | -0.14 |                                  |       | Indices                               |
| I do not know where to get a COVID-19 vaccine    | -0.13 |                                  |       | Convenience Index<br>Confidence Index |
| There may be a financial cost associated         | -0.11 |                                  |       | Complacency Index                     |
| The vaccine site will be difficult to travel to  | -0.11 |                                  |       | L                                     |
| Indices  |       |                                  |       |                                       |
| Convenience Index                                | 0.21  |                                  |       |                                       |
| Confidence Index                                 | 0.36  |                                  |       |                                       |
| Complacency Index                                | -0.09 |                                  |       |                                       |

\* Statistically significant at the 95% confidence level.

| elation Coefficient with<br>Very Hesitant |       |
|---|-------|
|   |       |
| s may not be safe                         | 0.12  |
| ot getting vaccinated                     | 0.12  |
| s may not be effective                    | 0.11  |
|   |       |
| to get the COVID-19 vaccine               | 0.14  |
|   |       |
|   | -0.06 |
|   | -0.23 |
| ζ   | 0.10  |

## **DRIVERS OF VACCINATION Drivers of the 3Cs**

While the 3Cs indices were constructed independently, there is evidence that an individual's perception of one C is related to others. For example, those who report high complacency are more likely to report both low convenience and low confidence.

### **Correlation Coefficient with Confidence Index**

| Confidence  |       |
|---|-------|
| COVID-19 vaccines may not be effective                      | -0.44 |
| COVID-19 vaccines may not be safe                           | -0.43 |
| The vaccine will not be effective against new COVID strands | -0.34 |
| I would rather take the risk of getting COVID-19            | -0.32 |
| Convenience   |       |
| I do not know where to get a COVID-19 vaccine               | -0.16 |
| There will not be enough COVID-19 vaccines                  | -0.14 |
| There may be a financial cost associated                    | -0.13 |
| The vaccine site will be difficult to travel to             | -0.13 |
| Complacency   |       |
| I think that COVID-19 is not real                           | -0.18 |
| Already had COVID-19 so not afraid I will spread it         | -0.14 |
| Indices   |       |
| Convenience Index   | 0.25  |
| Complacency Index   | -0.62 |

Note: Correlations greater than 0.1 that are statistically significant at the 95% confidence level. Source: Fraym, Nationally Representative Survey, Ghana, June 2022.

| Correlation Coefficient with<br>Convenience Index | Correlation Coefficient with<br>Complacency Index |   |   |
|---|---|---|---|
| Convenience                                       |   | Complacency   |   |
| I do not know where to get a COVID-19 vaccine     | -0.23   | Already had COVID-19 so not afraid I will spread it       |   |
| There will not be enough COVID-19 vaccines        | -0.22   | I am healthy so I am not worried about being hospitalized |   |
| The vaccine site will be difficult to travel to   | -0.22   | I think that COVID-19 is not real                         |   |
| There may be a financial cost associated          | -0.21   | COVID-19 is not spreading in my community                 |   |
| Indices   |   | Indices   | _ |
| Confidence Index                                  | 0.23  |   |   |
| Complacency Index                                 | -0.39   | Convenience Index   |   |
|   | 0.00  | Confidence Index  |   |

## TARGETING **Regional distribution of Vaccine Hesitancy and 3Cs**

Variation in vaccine hesitancy is evident across regions, and especially helpful to target areas with higher prevalence of the Somewhat Hesitant.

| Region        | Self-Reported<br>Vaccination <sup>1</sup><br>(%) | Vac          | Vaccine Hesitancy<br>(%) |               |  |                    |                     |                   |
|---------------|--|--------------|--------------------------|---------------|--|--------------------|---------------------|-------------------|
|               | All Adults                                       | Not Hesitant | Somewhat<br>Hesitant     | Very Hesitant |  | Low<br>Convenience | High<br>Complacency | Low<br>Confidence |
| Ahafo         | 70%  | 70%          | 15%                      | 15%           |  | 28%                | 30%                 | 48%               |
| Ashanti       | 75%  | 75%          | 17%                      | 8%            |  | 41%                | 36%                 | 41%               |
| Bono          | 67%  | 67%          | 21%                      | 12%           |  | 27%                | 33%                 | 38%               |
| Bono East     | 73%  | 73%          | 16%                      | 11%           |  | 37%                | 29%                 | 34%               |
| Central       | 60%  | 60%          | 24%                      | 16%           |  | 59%                | 30%                 | 38%               |
| Eastern       | 64%  | 64%          | 21%                      | 14%           |  | 31%                | 30%                 | 35%               |
| Greater Accra | 67%  | 67%          | 20%                      | 13%           |  | 37%                | 29%                 | 34%               |
| North East    | 86%  | 86%          | 7%                       | 7%            |  | 31%                | 22%                 | 31%               |
| Northern      | 67%  | 67%          | 22%                      | 10%           |  | 54%                | 30%                 | 37%               |
| Oti           | 76%  | 76%          | 14%                      | 10%           |  | 35%                | 32%                 | 41%               |
| Savannah      | 78%  | 78%          | 14%                      | 9%            |  | 17%                | 25%                 | 36%               |
| Upper East    | 77%  | 77%          | 14%                      | 8%            |  | 45%                | 30%                 | 46%               |
| Upper West    | 70%  | 70%          | 23%                      | 7%            |  | 34%                | 34%                 | 39%               |
| Volta         | 65%  | 65%          | 21%                      | 15%           |  | 35%                | 30%                 | 41%               |
| Western       | 72%  | 72%          | 16%                      | 12%           |  | 48%                | 28%                 | 42%               |
| Western North | 66%  | 66%          | 15%                      | 19%           |  | 38%                | 32%                 | 38%               |
| National      | 69%  | 69%          | 19%                      | 12%           |  | 40%                | 31%                 | 38%               |

Statistically significant at the 95% confidence level.

Note 1: Two does and a booster, two doses, or partial vaccination



## TARGETING **Segment Distribution by Region**

There are geographic differences between the proportion of each segment when unvaccinated and vaccinated adult populations are modeled separately. These differences are beneficial in isolating areas for targeting that may have low rates of All Adult segment prevalence but high rates of Unvaccinated Adult segment prevalence. For example, whereas Enthusiastic Pragmatists All Adults are predominantly in the Central region (18%), Unvaccinated Adults are in Northern region (20%).

| Region        |               | onfider<br>nthusia<br>(%) |                  |               | nthusias<br>Pragmat<br>(%) |                  | A             | Vaccine<br>mbivale<br>(%) |                  |               | Vaccine<br>Sceptic<br>(%) |                  |               | COVID<br>Cynic<br>(%) |                  |
|---------------|---------------|---------------------------|------------------|---------------|----------------------------|------------------|---------------|---------------------------|------------------|---------------|---------------------------|------------------|---------------|-----------------------|------------------|
|               | All<br>Adults | Vax<br>Adults             | No-Vax<br>Adults | All<br>Adults | Vax<br>Adults              | No-Vax<br>Adults | All<br>Adults | Vax<br>Adults             | No-Vax<br>Adults | All<br>Adults | Vax<br>Adults             | No-Vax<br>Adults | All<br>Adults | Vax<br>Adults         | No-Vax<br>Adults |
| Ahafo         | 21%           | 26%                       | 9%               | 5%            | 3%                         | 9%               | 19%           | 24%                       | 7%               | 23%           | 24%                       | 18%              | 31%           | 22%                   | 56%              |
| Ashanti       | 6%            | 7%                        | 4%               | 12%           | 14%                        | 5%               | 31%           | 36%                       | 23%              | 23%           | 17%                       | 35%              | 28%           | 27%                   | 32%              |
| Bono          | 11%           | 16%                       | 2%               | 12%           | 14%                        | 7%               | 32%           | 36%                       | 21%              | 21%           | 21%                       | 15%              | 25%           | 14%                   | 56%              |
| Bono East     | 13%           | 14%                       | 9%               | 16%           | 21%                        | 4%               | 26%           | 32%                       | 20%              | 22%           | 14%                       | 29%              | 23%           | 19%                   | 36%              |
| Central       | 3%            | 3%                        | 3%               | 18%           | 25%                        | 4%               | 28%           | 35%                       | 25%              | 30%           | 16%                       | 41%              | 22%           | 20%                   | 26%              |
| Eastern       | 8%            | 10%                       | 5%               | 13%           | 14%                        | 11%              | 35%           | 45%                       | 18%              | 26%           | 19%                       | 33%              | 18%           | 12%                   | 33%              |
| Greater Accra | 8%            | 8%                        | 8%               | 12%           | 14%                        | 9%               | 30%           | 40%                       | 13%              | 29%           | 22%                       | 37%              | 21%           | 17%                   | 34%              |
| North East    | 18%           | 17%                       | 21%              | 13%           | 13%                        | 10%              | 26%           | 28%                       | 4%               | 19%           | 18%                       | 30%              | 25%           | 23%                   | 36%              |
| Northern      | 4%            | 5%                        | 3%               | 14%           | 12%                        | 20%              | 27%           | 44%                       | 10%              | 32%           | 25%                       | 33%              | 23%           | 14%                   | 34%              |
| Oti           | 9%            | 10%                       | 4%               | 9%            | 11%                        | 4%               | 27%           | 36%                       | 20%              | 29%           | 19%                       | 38%              | 26%           | 24%                   | 34%              |
| Savannah      | 25%           | 32%                       | 2%               | 4%            | 5%                         | 0%               | 18%           | 27%                       | 19%              | 23%           | 18%                       | 24%              | 29%           | 18%                   | 55%              |
| Upper East    | 6%            | 7%                        | 1%               | 12%           | 13%                        | 9%               | 24%           | 28%                       | 16%              | 30%           | 28%                       | 30%              | 28%           | 24%                   | 44%              |
| Upper West    | 10%           | 13%                       | 3%               | 10%           | 9%                         | 12%              | 38%           | 42%                       | 19%              | 21%           | 21%                       | 25%              | 21%           | 15%                   | 42%              |
| Volta         | 7%            | 8%                        | 6%               | 8%            | 8%                         | 8%               | 30%           | 38%                       | 17%              | 26%           | 22%                       | 33%              | 28%           | 25%                   | 35%              |
| Western       | 3%            | 3%                        | 3%               | 16%           | 19%                        | 9%               | 29%           | 30%                       | 16%              | 24%           | 24%                       | 25%              | 29%           | 24%                   | 48%              |
| Western North | 10%           | 9%                        | 10%              | 8%            | 13%                        | 0%               | 31%           | 40%                       | 19%              | 27%           | 19%                       | 31%              | 24%           | 18%                   | 39%              |

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## TARGETING Media Usage of All Adults across Segments

Viewing the most prevalent media sources by type, we see that rates of Social Media and TV viewership are highest across the segments.

| Media                 | All Adults<br>(%) | Confident<br>Enthusiast<br>(%) | Enthusiastic<br>Pragmatist<br>(%) | Vaccine<br>Ambivalent<br>(%) | Vaccine<br>Sceptic<br>(%) | COVID<br>Cynic<br>(%) |
|-----------------------|-------------------|--------------------------------|-----------------------------------|------------------------------|---------------------------|-----------------------|
|                       |                   | Socia                          | I Media                           |                              |                           |                       |
| WhatsApp              | 60%               | 62%                            | 64%                               | 59%                          | 62%                       | 54%                   |
| Facebook              | 47%               | 51%                            | 51%                               | 47%                          | 48%                       | 41%                   |
| YouTube               | 22%               | 24%                            | 22%                               | 22%                          | 24%                       | 19%                   |
| Facebook Messenger    | 21%               | 22%                            | 24%                               | 22%                          | 22%                       | 17%                   |
| Instagram             | 20%               | 20%                            | 21%                               | 20%                          | 21%                       | 17%                   |
|                       |                   |                                | TV                                |                              |                           |                       |
| TV3                   | 51%               | 51%                            | 54%                               | 52%                          | 50%                       | 47%                   |
| Joy News              | 32%               | 33%                            | 36%                               | 33%                          | 30%                       | 30%                   |
| Adom TV               | 31%               | 33%                            | 31%                               | 32%                          | 31%                       | 28%                   |
| UTV United Television | 29%               | 33%                            | 31%                               | 29%                          | 30%                       | 26%                   |
| Joy Prime             | 26%               | 28%                            | 26%                               | 29%                          | 25%                       | 23%                   |
|                       |                   | R                              | adio                              |                              |                           |                       |
| Joy FM                | 20%               | 22%                            | 20%                               | 20%                          | 19%                       | 19%                   |
| Citi FM               | 17%               | 17%                            | 17%                               | 16%                          | 18%                       | 17%                   |
| Angel FM              | 15%               | 17%                            | 17%                               | 15%                          | 14%                       | 13%                   |
|                       |                   | New                            | rspaper                           |                              |                           |                       |
| Daily Graphic         | 12%               | 12%                            | 13%                               | 12%                          | 12%                       | 11%                   |
| Daily Guide           | 9%                | 10%                            | 9%                                | 9%                           | 9%                        | 9%                    |

# **Q2 2022 Indicator Definitions**



## Indicators for COVID-19 Vaccine Confidence Indicators for COVID-19 vaccine confidence include attitudes about the safety and efficacy of the

Indicators for COVID-19 vaccine confidence include attitudes about the safety a vaccine, as well as the vaccination status of people they trust.

| Indicator  | Description   |
|--|---|
| Perceptions of vaccine safety                              | Individual believes COVID-19 vaccines are safe.                                     |
| Perceptions of vaccine efficacy                            | Individual believes COVID-19 vaccines are effective.                                |
| Perceptions of social network vaccination                  | Individual believes people they trust are getting vaccinated.                       |
| Perceptions of vaccine's effectiveness against new strands | Individual believes COVID-19 vaccines will be effective against new strands.        |
| Perceptions of relative risk                               | Individual would rather take the vaccine than take risk of getting COVID-19.        |
| Preferences of vaccine produced in Africa                  | Individual does not prefer a vaccine produced in Africa than one produced elsewhere |
| High confidence - More likely to                           | a at vaccinated   |

High confidence = More likely to get vaccinated



# Indicators for COVID-19 Vaccine Convenie

Indicators for COVID-19 vaccine convenience include perceptions of accessibility, time burden, and financial burdens.

| Indicator  | Description   |
|--|---|
| Accessibility: Geographic distance will determine that can be expected | e how physically feasible it is to receive a vaccine. The type of health facility will determine service capacity as        |
| Distance to health facility (walking)                                  | Walking time to nearest health facility using least cost distance. Travel time will determine how physically t vaccine.     |
| Distance to health facility (driving)                                  | Driving time to nearest health facility using least cost distance. Travel time will determine how physically fe<br>vaccine. |
| Scooter ownership  | Individual lives in a household that owns a scooter   |
| Concern about accessibility of travel to site                          | The COVID-19 vaccine site will not be difficult to travel to.   |
| Time burden: Concerns about time, cost or vacc                         | ine site accessibility may deter vaccine uptake.  |
| Concern about vaccination time   | Individual believes they will have time to get the COVID-19 vaccine.  |
| Concern about vaccine availability                                     | Individual believes there will be enough COVID-19 vaccines.   |
| Financial burden: Lower financial resources may                        | y affect the ability to receive a vaccine, particularly if the vaccine is perceived as costly.                              |
| Concern about financial cost associated with vaccine                   | Individual believes there will not be a financial cost associated with getting vaccinated.                                  |
| Knowledge  |   |
| Knowledge of where to get vaccinated                                   | Individual knows where to get a COVID-19 vaccine.   |
|  |   |

### High convenience = More likely to get vaccinated

Source: Fraym, Nationally Representative Survey, Ghana. June 2022

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|---|--------|---|-------|---|---|---|--|
| _ | <br>-1 | c | <br>_ |   | _ |   |  |

## Indicators for COVID-19 Vaccine Complacency Indicators for COVID-19 vaccine convenience include attitudes about the safety and efficacy of

the vaccine, as well as the vaccination status of people they trust.

| Indicator  | Description  |
|--|--|
| Infection concerns and interaction vaccinated.                 | ons with the health system: Individuals reporting low interactions with the health system might have a lower likelihood of getting |
| Personal belief in COVID-19                                    | Individual believes that COVID-19 is not real.   |
| Perceived community risk of COVID-19                           | Individual believes that COVID-19 is not spreading in their community.   |
| Perceived personal likelihood of serious illness from COVID-19 | Individual believes that they are healthy and do not need to worry about being hospitalized  |
| Perceived personal likelihood of spreading COVID-19            | Individual believes that they already had COVID-19 and are not afraid they will spread it.   |
| Perceived social network risk of COVID-19 infection            | Individual believes that their friends and family are not at risk of COVID-19.   |

### High complacency = *Less* likely to get vaccinated



Methods

# Vaccinated vs. Unvaccinated **Adult Segments**



# **Multivariate Regression Model**

# Fraym utilized a regression model to assign uncategorized individuals to their closest predicted segment.

Goal: Classify the uncategorized population of 80% to an Ipsos segment, in order to capture 100% of population using phase 3 data.

**Approach**: Multivariate regression (MV) models were constructed using the 3C indices as independent variables on all 5 lpsos segments as dependent variables.

**Methodology**: The predicted probabilities of being in an Ipsos segment were individually calculated for all 5 Ipsos segments using the MV regression approach. We classified all respondents in our survey to a segment if their predicted probability was greater than the associated cut point prediction for that segment. This was repeated for each segment, then the final segment was chosen based on the maximum predicted probability across that respondents 5 predicted probabilities.

**Model Fit**: The All Adult model has an area under the ROC (AUC) curve of 0.90, where 1 signifies perfect identification of an Ipsos segment. Therefore, we find that this method shows significant predictive power for each segment.

**Results**: The appropriateness of the model was tested by comparing the results of using the 3C indices for predicting vs using all underlying phase 3 variable for predicting. The 3C indices performed better at predicting due to keeping a large sample size, having a higher AUC, and having prediction proportions more in line with our baseline prediction proportions by segment.



# Area Under the ROC (AUC) Curve by Segment

An area under the ROC (AUC) curve of 0 signifies completely misidentifying a segment, an AUC of 0.5 signifies no ability to classify a segment (random chance), and an AUC of 1 means perfect identification of a segment. As the AUC of this model is well above 0.5, we find strong predictive performance from this model.

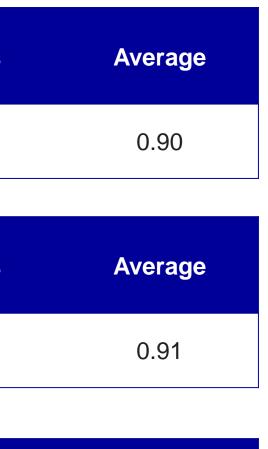
### **All Adults**

| Segment<br>Profile | Confident<br>Enthusiasts<br>1 | Enthusiastic<br>Pragmatists<br>2 | Vaccine<br>Ambivalents<br>3 | Vaccine<br>Sceptics<br>4 | COVID<br>Cynics<br>5 |  |  |
|--------------------|-------------------------------|----------------------------------|-----------------------------|--------------------------|----------------------|--|--|
| AUC                | 0.96                          | 0.96                             | 0.81                        | 0.91                     | 0.86                 |  |  |
| Vaccinated Adults  |                               |                                  |                             |                          |                      |  |  |
| Segment<br>Profile | Confident<br>Enthusiasts<br>1 | Enthusiastic<br>Pragmatists<br>2 | Vaccine<br>Ambivalents<br>3 | Vaccine<br>Sceptics<br>4 | COVID<br>Cynics<br>5 |  |  |
| AUC                | 0.96                          | 0.96                             | 0.80                        | 0.93                     | 0.88                 |  |  |

### **Unvaccinated Adults**

| Segment<br>Profile | Confident<br>Enthusiasts<br>1 | Enthusiastic<br>Pragmatists<br>2 | Vaccine<br>Ambivalents<br>3 | Vaccine<br>Sceptics<br>4 | COVID<br>Cynics<br>5 |
|--------------------|-------------------------------|----------------------------------|-----------------------------|--------------------------|----------------------|
| AUC                | 0.97                          | 0.98                             | 0.82                        | 0.89                     | 0.83                 |





### Average

0.90

Survey Methodology

## **Study Methodology**

## Q2 2022

**Sample Size:** Fraym conducted a survey of 6,200+ Ghanaian respondents via a demographically and geographically-targeted Computer Assisted Telephone Interview (CATI) survey.

Dates: Data was collected between May 10 to June 29, 2022.

**Sample Breakdown:** The respondents identified the following gender identities: 3,215 females (52%), 2,998 males (48%). Ghana's 16 regions were represented as follows: Ahafo 126 (2%), Ashanti 1,076 (17%), Bono East 225 (4%), Bono 242 (4%), Central 595 (10%), Eastern 607 (10%), Greater Accra 1,266 (20%), North East 103 (2%), Northern 447 (7%), Oti 144 (2%), Savannah 100 (2%), Upper East 220 (4%), Upper West 122 (2%), Volta 332 (5%), Western North 170 (3%), and Western 438 (7%)

Socioeconomic status based on assets and housing materials as follows: low SES, 880 (14%), medium SES, 2,104 (34%), high, 3,229 (52%). SES status was incorporated into survey weights.

The average survey completion time was 15 minutes for respondents. The survey consisted of about 50 questions. Topics included demographics, childcare, attitudes about COVID-19, and media consumption.

## **Data Quality QA/QC**

The survey vendor used for the sample adheres to industry bestpractices. These include: (i) regularly testing/validating on a rolling basis to ensure participants and their responses are real/accurate; (ii) comparing answers from respondents to precollected information on the same respondents for consistency, such as same age, gender, socio-economic status, and geography; (iii) using automated natural language processing (NLP) on open-ended responses to detect non-sensical language etc.; (iv) check for straight lining (e.g. answering "C" for all questions); and (v) checking speed of completion rates, (e.g. flagging anyone who spends 1/3 or less of the median time to complete the questionnaire). Responses that fail any one of these tests were automatically removed from the data and possibly lead to the removal from the vendor's sample pool as well.

The data was designed to be nationally representative. Post-hoc weights were created to correct for these differences. An iterative proportional fitting process was used to simultaneously balance the distributions of the following parameters: gender, age, urban status, and the population in each of Ghana's 16 regions.

About Fraym

## **About Fraym**

Fraym has built machine learning (ML) software that weaves together geo-tagged household survey data with satellite imagery to create localized population information (1 km<sup>2</sup>). The primary ML model input is data from high-quality, geo-tagged household surveys. Key indications of a high-quality household survey include implementing organization(s), sample design, sample size, and response rates. After data collection, *post-hoc* sampling weights are created to account for any oversampling and ensure representativeness.

The second major data input is satellite imagery and related derived data products, including earth observation (EO) data, gridded population information (e.g., human settlement mapping, etc.), proximity to physical locations (e.g., health clinics, ports, roads, etc.) and biophysical surfaces like soil characteristics. As with the survey data, Fraym data scientists ensure that the software only uses high-quality imagery and derivative inputs.

To create spatial layers from household survey data, Fraym leverages machine learning to predict an indicator of interest at a 1 square kilometer resolution. This methodology builds upon existing, tested methodologies for interpolation of spatial data. The resulting model is used to predict the survey data for all non-enumerated areas. A similar approach was originally developed by academic researchers focused on health outcomes, which were expanded upon by USAID's Demographic and Health Surveys program since then by Fraym and others.



Ongoing household surveys Historical survey data Satellite imagery



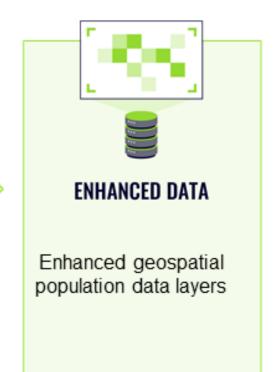
Validate

Clean

Geospatially enable

MACHINE LEARNING

Proprietary ML/AI QA/QC Automation





### FLEXIBLE CONSUMPTION

## Web Interface API Tailored Solutions

## Machine Learning for Hyperlocal Mapping

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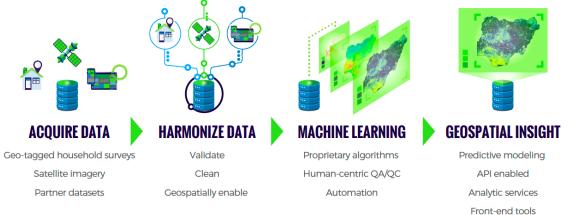
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Note 1: Gething, Peter, Andy Tatem, Tom Bird, and Clara R. Burgert-Brucker. 2015. Creating Spatial Interpolation Surfaces with DHS Data DHS Spatial Analysis Reports No. 11. Rockville, Maryland, USA: ICF International. Other notable, relevant work includes: Weiss DJ, Lucas TCD, Nguyen M, etal. Mapping the global prevalence, incidence, and mortality of Plasmodium falciparum, 2000–17: a spatial and temporal modelling study.Lancet 2019 and Tatem A, Gething P, Pezzulo C, Weiss D, and Bhatt S. 2014. Final Report: Development of High-Resolution Gridded Poverty Surfaces. University of Southampton. https://www.worldpop.org/resources/docs/pdf/Poverty-mapping-report.pdf

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